Marketing Telephone and Broadband □ Blog marketing □ Public relations including press release □ Wireless broadband and protection distribution Purchasing and installing broadband and ☐ Use of graphics, logos and pictures telephone equipment and services ☐ Assisting in growth of business activities □ Routers and administration □ QR Codes and Generators, smart displays □ Cell telephone and 3G/4G networks □ AdWords, Bing Ads □ Smartphones and applications ☐ Email lists and mass emailing techniques □ Smartwatches □ Groupon □ Skype and other Internet telephone systems □ Robo-dialing Saving Time of Owner/Manager □ National do not call list □ Prioritizing my activities on a daily basis **Financial** □ Dealing with immediate problems requiring □ Cash flow monitoring resolution □ Accounting/bookkeeping systems □ Doing personal errands with the □ Paving bills understanding that this frees up the owner or □ Reconciling bank statements manager's time to increase profitability of □ Quik Deposits of checks from office the whole entity and increase my own value □ Password inventory and protection and compensation □ Credit card management □ Finding and retaining independent contractors □ Late-fee management to perform what I cannot do myself □ PayPal, Wallet and other payment systems □ Set up system for telephone numbers □ Obtaining refund or downloading or □ Maintain inventory of supplies and reorder completion of incomplete purchases (e.g., when necessary software downloads, credit card processing □ Set up email filters and manage email applications) □ Organize, inventory and remove hard-copy □ Identifying, auditing and reducing files to offsite storage facility subscriptions, duplications and no longer □ Screen calls needed, and automatic payments ☐ Training others to take over areas of my □ Kickstarter and clones responsibility needed for growth and success □ Preparing projections and funding proposals of the entity □ Unwanted solicitation by telephone or email Timekeeping, Billing and Collection Websites ☐ Maintaining timekeeping/expense system □ Periodic billing for time and expenses ☐ Insuring against loss of website files (through □ Making calls to collect overdue receivables backups, domain name renewal calendar) □ Managing domain names **Calendaring and Scheduling** □ Consolidating domain name management □ Website maintenance ☐ Maintain calendar for owner or manager ☐ Assist in scheduling appointments □ Anti-virus protection \Box HTML **Technical Support** □ Adding website features such as search, □ Dealing with technical support including blogs, email address capture, RSS feed, technical support telephone calls directions, social networking and YouTube

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□ MyBook, external drives and flash drives

□ Backups including offsite and scheduling

1

links

□ Filezilla and FTP□ Basic website creation

□ Landing pages□ Google Analytics

□ Search engine operation (SEO)

 □ Consolidating website servers Video Production and Distribution □ Video shooting, editing and uploading □ Setting up shooting studio in office □ Streaming video □ Video conferencing □ YouTube with social network links □ Preparing Power Point presentations 	 □ Wolfgang Alpha □ MS Office □ Adobe Acrobat, search and edit □ Spreadsheets □ Litigation support □ Database programs (e.g., for telephone numbers) □ Macro development (e.g., for MS Word and Excel)
Social Networking for Owner/Manager □ Facebook □ Twitter	 Internet Transactions □ Internet Transactions: Amazon, ebay, Half, Craigslist, Kindle, movies, payment systems,
 □ Linkedin □ MySpace □ Meetup □ Pinterest □ Reddit 	money transfers Google -Additional □ Google use assistance, with many different features, and ever increasing, such as Google
□ NationBuilderComputer Networking/Communications	Alerts, Google Wallet, YouTube, AdWords, Chrome, cloud computing
 □ Computer networking (Google, Rackspace) □ Backups according to schedule □ Cloud computing (OpenStack, CloudStack, and Eucalyptus), to assist in transition to cloud computing, for saving time, money and resources through open-source, portable, scalable computing and elimination of legacy IT systems - cloud computing enables users to pay for what they use in an "elastic computing environment" □ Organizing and shortening links through Bitly □ Drop boxes □ Conversion of data from one form to another including list creation and maintenance 	Equipment and Related Software □ ScanSnap (Fujitsu) with Adobe Acrobat □ Copier, scanner, fax machine, printer (multifunction equipment) □ Color printer and sparing use □ Saving money on toner cartridges □ Rerouting faxes to computer □ Notebooks □ IPods □ Kindle coordination □ Basic 3-D printing for manufacturing □ Basic robotics □ Obtaining adequate lighting and electrical service, outlets and surge protection
Search and Information	Mailing and Delivery Services
 □ Setting up systems, including forms □ Keeping inventory of hard-copy file location including files in storage □ Documents retention/destruction program □ Scribd □ Google Alerts □ Google and Bing - see WEBSITES above 	 Postage weighing, purchasing and printing systems Avoiding 13-ounce USPS rule Federal Express and others (air and ground) UPS (air and ground) Postal Express including USPS pickup services
Applications and Programs	☐ Arranging for messenger and delivery services
 email, gmail, including periodic review for expected emails MS Outlook and MS Outlook Express Internet Explorer Google Chrome (and some limitations) Mozilla Firefox 	Copyright © 2013 by Carl E. Person